## PROPOSED CHANGE TO THE DEFINITION OF LANDWORK

The AAPL Board of Directors approved a revised definition of "Landwork" as reflected below with new language displayed in blue and deleted language in red.

The AAPL Board of Directors propose a change to the Bylaws by replacing Article II, sections 1, 2 and 3 with the following provision:

## **ARTICLE II – DEFINITIONS**

As used in these Bylaws and in any and all other organizational documents of AAPL, the following definitions shall apply:

<u>Section 1</u>. "Landwork" shall mean the actual performance or supervision of any one or more of the following functions:

A. Negotiating for the acquisition or divestiture of minerals or real property associated with or connected to energy sources. Mineral rights or rights associated with Other Energy Sources.
B. Negotiating business agreements that provide for the exploration for and/or development of minerals or real property associated with or connected to energy sources. Minerals or Other Energy Sources.

C. Determining ownership in Minerals or rights associated with Other Energy Sources, and related real property interests minerals or real property associated with or connected to energy sources through the research of public and private records.

D. Reviewing the status of title, curing title defects, providing title due diligence and otherwise reducing title risk associated with the ownership, of minerals or energy sources or the acquisition and or divestiture of minerals Mineral rights or real property associated with or connected to energy sources, but shall not include Minerals or rights associated with Other Energy Sources, but shall exclude administrative, division order or lease analyst functions.
 E. Managing rights and/or obligations derived from ownership of interests in minerals or real property associated with or connected to energy sources.

F. Unitizing or pooling of interests in minerals or real property associated with or connected to energy sources Minerals or rights associated with Other Energy Sources.

"Minerals" "Mineral(s)" shall include be defined without limitation to include oil, gas, related hydrocarbons, coal, and lignite, uranium and substances classified as base, industrial, precious or strategic minerals.

"Other Energy Sources" shall be defined without limitation to include wind energy, geothermal energy and solar energy.

<u>Section 2</u>. "Land Professional" shall mean a person who derives a significant portion of his or her income as a result of performing Landwork.

<u>Section 3</u>. "Landman" shall mean a Land Professional who is primarily engaged engages in Landwork.