

**AMERICAN ASSOCIATION OF PROFESSIONAL LANDMEN**

**Local Association Award**

**Best AAPL Director's Communication**  
(During Calendar Year 2023)

**Awards Committee Evaluation Form**

To be completed by Local Association

Local Association Name: Tulsa Association of Petroleum Landmen

Name of Director: Denton W. Smith, CPL

Month Communication Presented: September 2023

Number of Members in Local Association: 253

**ATTACH THIS ENTRY FORM TO COPY OF AAPL DIRECTOR'S COMMUNICATION**  
(No comments or further explanations will be considered)

**To Be Completed By Awards Committee**

The following criteria are listed to assist in the evaluation of the AAPL Director's Communication.

| <u>Criteria</u>  | <u>Points</u>       | <u>Score</u>         |
|--|---------------------|----------------------|
| <b>OBJECTIVITY:</b> Was communication presented in an unbiased manner?                 | 0-6                 | _____                |
| <b>CLARITY:</b> Were board actions, professional and AAPL issues clearly communicated? | 0-5                 | _____                |
| <b>ANALYSIS:</b> Were key issues identified and concisely presented?                   | 0-5                 | _____                |
| <b>OVERALL PRESENTATION</b>  | 0-5                 | _____                |
|  | <b>Total Points</b> | <input type="text"/> |



**TULSA**  
Association of Petroleum Landmen

## **AAPL DIRECTOR'S REPORT FOR THE TULSA ASSOCIATION OF PETROLEUM LANDMEN**

Coral Gables, Florida – September 10, 2023

The AAPL Board Meeting was held at the Loews Coral Gables Hotel in Florida. The following notes are only a portion of the Board Meeting. Should any member like to discuss more in detail, then please feel free to reach out to me.

### **AAPL by the Numbers – Membership is trending on pace with last year.**

- At the time of this report, there are currently a little over 9,000 total members of AAPL.
- 4,228 members are certified as of 6/30/2023.

### **Education/Events**

- The Education Development Committee has selected five (5) topics to expand into new 4 to 6 hour course content. These will include *Complex Contracts*, *Due Diligence*, *Royalty Calculations*, *Leadership* and *Geology and Engineering for the Landman*.
- The committee is also collaborating with other associations to develop webinars on additional topics. Specifically, the International Right of Way Association and the Texas Blockchain Council.
- In addition, the committee is working with the Texas Real Estate Commission (“TREC”) to develop a series of webinars that are designed to satisfy TREC’s CE requirements for licensed ROW agents.
- Education webinars are also available each month, visit the Landman Learning page to register.

Please reach out to me if you have any educational oil and gas classes that we should approach the Educational Foundation to help promote/bring to the Tulsa Area?

### **50<sup>th</sup> Annual Denver Land Institute – ([CLICK HERE](#) to Register)**

- Thursday, October 12<sup>th</sup> at the Ritz-Carlton hotel in downtown Denver.
- The AAPL and the Denver Association of Professional Landmen are excited to join forces for a day of professional learning and networking featuring industry leaders speaking on legal and practical issues for landmen and land attorneys.

### **Women in Energy Institute – Championing the Industry ([CLICK HERE](#) to Register)**

- Tuesday, October 24<sup>th</sup> at the JW Marriott hotel in downtown Houston.
- The institute is open to both men and women in all disciplines but is being led and championed by women leaders in energy.
- Opening Session featuring Oxy CEO Vicki Hollub.
- Four (4) education tracks: Land/Legal – Tech – Leadership – Emerging Energies

### **NAPE Classic Golf Tournament – ([CLICK HERE](#) to Register)**

- October 24<sup>th</sup>-25<sup>th</sup>, Golf Club of Houston
- Benefiting the NAPE Expo Charities Fund.
- Compete for the coveted NAPE Cup Trophy and custom NAPE purple jackets.
- There will be a joint reception with the Women in Energy Institute in the evening.

## **NAPE Summit – February 7<sup>th</sup>-9<sup>th</sup>, 2024 ([CLICK HERE](#) to Register)**

Current Numbers (all trending ahead of this time last year!):

- 259 Attendees (8,300 projected)
- 229 Exhibitors (500 projected)
- 39 Sponsors (65 projected)
- Total Revenue: \$1,456,000 (\$2,474,250 projected)

### **Schedule**

#### **Feb. 7<sup>th</sup>**

- Keynote Luncheon Speaker: Arjun Murti, partner, Veriten
- Energy Business Conference
  - **Business Track Sessions:** *“Oil, Gas and Power Industry Update”; “What’s going on with natural gas prices?”; “The Economics and Commercialization of CCUS”; “For Better or For Worse: Preparing for the 2024 Election’s Impact on Energy”*
  - **Technical Track Sessions:** *“Artificial Intelligence used for evaluating plays, leases and finding leases with productive zones behind pipe or candidates for recompletions”; “Critical Minerals – brine mining for lithium”; “Geological suitability for energy storage – risk metrics for assessing reservoirs for CCUS”; “Orphan wells – new business opportunities, including federal funding, state funding, and carbon credits / carbon exchanges”*
- **(NEW)** NAPE Charities Celebration. The Charities luncheon has been moved from the traditional Thursday luncheon, and moved to Wednesday evening so that it doesn’t take away from the busiest day on the Expo floor.

#### **Feb. 8<sup>th</sup>**

- General EXPO Luncheon Keynote Speaker: Dr. Scott W. Tinker, Director, Bureau of Economic Geology, The University of Texas at Austin
- **(NEW)** Mineral & NonOp Hub
  - This dedicated Hub is a melting pot of knowledge, expertise, and opportunities in the energy sector and is your gateway to understanding and maximizing your involvement in minerals and NonOp ventures.
- Renewable Energy Hub
  - This hub hosts education sessions featuring speakers from E&P companies and renewable energy companies as well as provides signature NAPE networking opportunities and educational materials in the pavilion.
- Bitcoin Mining Hub
  - The Bitcoin Mining Hub included education, exhibitors and company presentations showcasing technology and opportunities for investment.

#### **Feb. 9<sup>th</sup>**

- Government Affairs Session
- Summit Sweepstakes Drawings

**This will be another great networking event! Hope to see you there.**

## **2023 Annual Meeting Wrap Up**

- 436 registered attendees, which was an outstanding turnout!
- Net income ended in the black, totaling ~+\$60,000 (projected budget was a loss of ~-\$138,000)

## Financials

The AAPL Board continues to be mindful of providing excellent member benefits while ensuring we stay within a balanced budget. The following are accounts associated with the AAPL and the dollar amounts as of 6/30/23:

- Total Assets = \$40,775,171 (up from \$39,338,051 as of 6/30/23) +3.7% Y/Y
- AAPL, Inc's Investment Accounts = \$32,435,133 (up from \$31,519,133 as of 6/30/23) +2.9% Y/Y
- AAPL Educational Foundation, Inc. = \$5,076,244 (up from \$4,876,642 as of 6/30/23) +4.1% Y/Y
- Landman Scholarship Trust = \$9,162,450 (up from \$8,674,941 as of 6/30/23) +5.6% Y/Y

## AAPL Executive Committee for 2023-2024

|                                 |                          |
|---------------------------------|--------------------------|
| President:                      | Brooks Yates, CPL        |
| 1 <sup>st</sup> Vice President: | Nancy McCaskell, CPL     |
| 2 <sup>nd</sup> Vice President: | Rodney Black, CPL        |
| 3 <sup>rd</sup> Vice President: | Dirk VanderPloeg II, CPL |
| Secretary:                      | Brian Tolson, CPL        |
| Treasurer:                      | Jerris Johnson, CPL      |
| Immediate Past President:       | Carl D. Campbell, CPL    |

*\*Nominations for the 2024-2025 Executive Committee will open on Oct. 1<sup>st</sup>*

## Committee Items and Other Items to Note

- Your Government Affairs Committee is currently tracking 479 bills, **15 of which are in Oklahoma**.
- Due to the popularity of the Online Member Search, and to not be wasteful, AAPL is asking members who prefer the printed version of the *Membership Directory* to opt-in to receive the 2023-2024 version.
- AAPL's Forms Committee continues to do great work! Forms that are currently under review include *Roadway Easement Agreement*, *Solar Accommodation Agreement*, *Wellbore Assignment & Carry Agreement*, *Royalty Deed* and *Land Services Agreement (MSA)*. Visit the Contract Center to find many **FREE** forms (for members) approved by the AAPL. If you have a form that you feel would be useful to other members, please send it to me and I can submit it to the Forms Committee for review.
- AAPL Staff changes: Larissa Johnson (Membership Coordinator) resigned from AAPL, Ebony Goodwin has been promoted to that position. Charlie Rodriguez joined AAPL as a new Administrative Assistant.
- WANT TO MENTOR / NEED A MENTOR? AAPL has a mentor program. If you started working in a new area or state, we can put you in touch with another Landman that can help you out! We need mentors and mentees! Please let me know if you would be interested in becoming a mentor.

Next board meeting will be at the Hyatt Regency in Santa Ana PBL, NM on December 8<sup>th</sup>-10<sup>th</sup>, 2023.

I hope you found this helpful and insightful. If you have any questions or would like further clarification about anything in the above report, please feel free to reach out to me at [dsmith@cetulsa.com](mailto:dsmith@cetulsa.com).

It truly is a pleasure to serve as your TAPL representative on the AAPL Board of Directors.

Best regards,



Denton W. Smith, CPL  
AAPL Director – Tulsa Association