

Douglas Brandon Schmidt

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Education	The University of Texas at Austin, McCombs School of Business	Austin, TX
July 2010	Master of Business Administration, Houston Program	
	The University of Texas at Austin, College of Liberal Arts	Austin, TX
August 2005	Bachelor of Arts, Government; Business Foundations; Liberal Arts Honors Program	
Experience		
10/17 - Present	Pinon Resources, LLC <i>Co-Founder and Vice President, Land and Business Development</i>	Midland, TX
	<ul style="list-style-type: none">• Manage acquisition and development of 30,000 leasehold acres in Dawson County, Texas• Participate in direct capital raise of equity and debt funding for the Company• Various management and board reporting functions	
2/09 – 10/17	Concho Resources Inc. <i>Business Development Lead (2/2014)</i>	Midland, TX
	<ul style="list-style-type: none">• Manage team of land staff to develop processes and provide land support for evaluation of acquisition and divestiture opportunities• Coordinate buyer and seller-side due diligence efforts on transactions totaling \$8.5 billion• Work with transition team members of all disciplines to ensure smooth integration of new assets	
	<i>Senior Landman – Business Development (7/2010 – 2/2014)</i>	
	<ul style="list-style-type: none">• Contributed to evaluation of acquisition and divestiture opportunities• Develop and refine diligence and integration processes to improve efficiency	
	<i>Landman – Texas Asset (9/2009 – 7/2010)</i>	
	<ul style="list-style-type: none">• Managed a 5 rig vertical drilling program in Permian Basin of Texas	
	<i>Consulting Landman (2/2009 – 9/2009)</i>	
	<ul style="list-style-type: none">• Work with internal staff and outside owners to cure title and release interests held in suspense• Identify, research and resolve title issues relating to recent acquisition	
1/08 – 1/09	Piedra Operating, LLC <i>Landman</i>	Midland, TX
	<ul style="list-style-type: none">• Contributed to two rig drilling program in Permian Basin of Texas• Research titles; negotiate and draft various agreements with landowners and industry partners• Create maps, reports and other documents to aid management in decision-making process	
7/07 – 1/08	Chevron U.S.A. Inc. <i>Land Representative</i>	Houston, TX
	<ul style="list-style-type: none">• Evaluated outside proposals and negotiated mutually beneficial terms based on input from technical and legal specialists• Provided analysis of land and business agreements to technical team	
2/06 – 7/07	Piedra Resources, Ltd. / ExL Petroleum LP <i>Contract Landman (for both companies and a Piedra/ExL joint-venture)</i>	Midland, TX
	<ul style="list-style-type: none">• Maintenance of three rig drilling program and 200,000 acres in Permian Basin of Texas• Assisted in marketing of prospects and properties	
8/05 – 2/06	Choate Company, Inc. <i>Landman</i>	Midland, TX
	<ul style="list-style-type: none">• Researched title and prepared surface, mineral, and leasehold ownership reports• Presented and discussed findings with senior landmen and clients• Supervised crews of up to four field landmen and proofed others' work for form and substance	
Additional	<ul style="list-style-type: none">• American Association of Professional Landmen –Chairman, Forms (2018-19, Present)• Petroleum Club of Midland – Board Member and Chairman, Membership (2020-Present)• Young Professionals in Energy, Midland Chapter – Board (2007-Present), Director (2011-2015)• Eagle Scout• U.S. Citizen	

