

Greg Geist, CPL
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PROFESSIONAL EXPERIENCE

Civitas Resources, Vice President of Land – Permian, Midland, TX ***9/2023 – 8/2024***

Responsible for leading and working with my management team to set forth both a short and long-term strategy for the creation of value through land execution supporting the goals and objectives of the Permian Business Unit. Other responsibilities included the development of people from both the technical and leadership standpoint, advocating on behalf of Civitas across the Permian Basin community, and working closely with Civitas' Business Development and New Ventures team to ensure that we captured competitive opportunities.

- Opened a new corporate office in Midland, TX that currently employs 38 FTEs
- Played a leading role in closing the acquisition of Vencer Energy's assets in the Midland Basin that was valued at \$2.1B and included 44,000 net acres and 62,000 boe/d
- Led land integration efforts for newly acquired assets from TapRock, Hibernia, and Vencer
- Designed Permian Land organizational structure and led recruiting efforts to fill all approved positions
- Led efforts to design and implement processes, procedures, and workflows for Permian Land

Diamondback Energy, Land Manager, Midland, TX ***10/2021 – 9/2023***

Led a team of thirty professionals (including mineral, surface, and commercial midstream) focused on strategic development of 500,000 acres in the core of the Midland and Delaware Basins.

- Built out a commercial third-party water business over a 9-month period that generated \$28MM EBITA
- Completed a Joint Exploration and Development Agreement with Double Eagle in the Midland Basin

Orb Oil & Gas, Co-Founder, Tulsa, OK ***3/2021 – 10/2021***

Organized a new oil & gas startup group.

WPX Energy, Vice President of Land, Tulsa, OK ***10/2016 – 3/2021***

Led a team of over sixty professionals (including commercial, mineral, surface, and land administration) focused on strategic development of 250,000 acres in the core of the Delaware and Williston Basins. Directed strategic planning and set key priorities to maximize value of land assets and people, as well as profit and loss responsibility for joint ventures covering mineral purchasing and non-operated activity, and for company surface holdings. Collaborated with other senior leaders to ensure that WPX as a whole was focused on the right aspects of our business, working towards developing new and innovative business opportunities, and constantly improving the way we work.

- Played leading roles in the closing of multiple corporate acquisitions and divestitures totaling \$4.23B (Acquisitions: Panther Energy – \$775MM/18,000 net acres, Felix Energy – \$2.5B/59,000 net acres, Devon Energy NonOp – \$30MM; Divestitures: San Juan Gallup to Enduring Resources - \$700MM/100,000 net acres, San Juan Gas to Logos Resources - \$169MM/134,000 net acres, 50+ wellbore AFEs)
- Added 50,000 net acres in the Permian through “ground game” acquisitions
- Completed the formation of WPX Energy Mineral Partners, a partnership with GSO to fund mineral acquisitions in the Delaware Basin with a capital commitment of \$500MM
- Completed the formation of WPX Energy Non-Op Partners, a partnership with Quantum to fund the development of non-operated assets in the Delaware Basin with a capital commitment of \$150MM
- Completed the acquisition of 15,000 acres of surface in the Delaware Basin from Texas Pacific Land Trust and formed WPX Energy Surface Holdings
- Partnered with WEnergy to develop a custom lease records system for WPX
- Established new-hire training and summer intern programs

Concho Resources, Land Lead/Advisor, NM Delaware Basin, Midland, TX ***10/2013 – 10/2016***

Responsible for all operations land activities for a division of the NM Delaware Basin, leading a staff of fifteen professionals

- Supported active horizontal drilling programs with up to eighteen rigs
- Managed land budgets up to \$100MM
- Land liaison for company Enterprise Content Management project

Concho Resources, Sr. Landman, Exploration, Midland, TX **8/2011 – 10/2013**

Responsible for exploration land activity in the Northern Delaware Basin, Midland Basin, and Eastern Shelf.

- Led lease acquisition campaign of 150,000+ net acres in the Delaware and Midland Basins

Talisman Energy, Sr. Landman, EagleFord Business Unit, The Woodland, TX **4/2011 – 8/2011**

Performed landman duties for development prospects in DeWitt and Karnes Counties, TX.

Rosetta Resources, Landman, Southern Alberta Basin, Houston, TX **11/2010 – 4/2011**

Responsible for land activity across 300,000 net acres covered under two IMDAs within the Blackfeet Indian Reservation in Glacier County, MT.

Rosetta Resources, Landman, Gulf Coast Business Unit, Houston, TX **6/2008 – 11/2010**

Performed landman duties for development prospects in the Lobo Trend in Webb and Zapata Counties, TX, along with company assets located in ArkLaTex, Oklahoma, State Waters, and Offshore Gulf of Mexico.

- Successfully closed multiple transactions to divest over 500 wells and leasehold located across Texas, Oklahoma, Arkansas, Mississippi, and Louisiana that generated \$100MM+ in proceeds

ConocoPhillips, Associate Landman, Lower 48 Exploration, Houston, TX **7/2007 – 6/2008**

Performed landman duties for exploration prospects in the Deep Bossier Trend in Robertson, Leon, Freestone, Madison, Houston, and Milam Counties, TX.

ConocoPhillips, Associate Landman, Barnett Shale Business Unit, Midland, TX **7/2006 – 7/2007**

Performed landman duties for development prospects in Hood, Parker, and Johnson Counties, TX.

CERTIFICATION

- Certified Professional Landman (No. 57696) with the American Association of Professional Landmen.

PROFESSIONAL AFFILIATIONS

- Midland Wildcat Committee (2023 – present)
- Midland Business Development Leadership Group (2017 – present)
- ADAM Permian (2017 – present)
- American Association of Professional Landmen (2006 – present)
 - Board Member and Director Public Lands Committee (2017 – 2019)
 - Public Lands Committee – Permian Region Representative (2015 – 2016)
- Permian Basin Landmen's Association (2012 – present)
 - Board Member and 2nd Vice President (2015 – 2016)
 - Board Member and Clay Shoot Chairman (2013 – 2014)
- Tulsa Association of Professional Landmen (2016 – 2022)
 - Board Member and Vice President (2021 – 2022)
 - Board Member and Director of Education (2020 – 2021)

VOLUNTEER EXPERIENCE

- Board of Advisors for the University of Oklahoma Energy Management Program (2021 – present)
- Board of Advisors for Tulsa University Energy Management Program (2017 – 2020)

EDUCATION

BBA, Energy Management, The University of Oklahoma, Norman, OK, Graduated May 2006

- Awarded the Julian J. Rothbaum Award “Awarded annually to the highest-ranking senior student in Energy Management curriculum, adjudged on the basis of scholarship, leadership, and the esteem of his fellow students”