**Jerris Johnson, CPL**

jerrisj@lontraenergy.com | (405) 371-3865 | www.linkedin.com/in/JerrisJohnson

Executive Summary

I utilize technology and workflow efficiencies for land and real estate site acquisitions and asset management. I frequently travel and meet with stakeholders to seek innovative and creative solutions for complex problems. I am a capable and willing subject matter expert and leader, as well as an advisor and consultant for other leaders.

Areas of Expertise

**Value-Creation** Recognizing Opportunities - Relationship Building - Creative Thinking - Transactions and Transitions

**Growth**  Acquisitions - Development - Business Development - Due Diligence - Partnerships

**Innovation** Process Improvement - Technology Comprehension - Solution Creation - GIS - Software

**Management** Soft Skills - Team Organization - Lead by Example - Empower Others - Consulting

**Presentation** Communication - Public Speaking - Slide Creation - Coaching - Written Messages

Professional Experience

**NextEra Mobility**

SENIOR PROJECT MANAGER, LAND 12 2022– PRESENT

NextEra Mobility handles the complexities of planning, operating, and maintaining electric fleets – from the start of the transition to building out the charging and energy infrastructure.

* **Acquisitions:** Land acquisition and development for electric vehicle infrastructure projects.
* **Process Improvement:** Introducing best practices from oil and gas land work to the renewables industry.
* **Relationship Building:** Serving as a representative and bridge between the AAPL and the renewables community.

**Lontra Energy Consulting LLC**

PRINCIPAL 03 2019– PRESENT

Lontra was created to fill a gap in the service industry to provide knowledgeable minds with in-house experience who were available to work on a contract/temporary/part-time basis.

* **Education:** Contributing insights, training, and outlook on the energy industry and best practices in land work.
* **Consulting:** Provided organizational consulting for businesses and departments, including energy companies and software developers.

**Paramount Field Services, LLC**

VP OF INNOVATION (Contract) 02 2020– 12 2022

Paramount is a full-scale virtual land department for all energy sources that combines field and in-house expertise, technology and coaching to scale land departments without scaling resources

* **Innovation:** Transforming the company from offering limited services to becoming a full-scope, first-in-industry virtual department.
* **Business Diversification:** Establishing company’s presence and growth in renewable energy development.
* **Operations:** Offering coaching, unique skill sets, best practices and experience through Intelligent Operations.
* **Technology:** Designing and creating web-based applications for project management and client databases.

**Energen Resources Corporation**

LAND MANAGER 12 2014– 12 2018

Energen was a premiere oil and gas company that operated in numerous geographical and geological areas across the United States. In 2018, it was merged with Diamondback Energy.

* **Management:** Supervised the land department in enhancing the value of the company’s assets through its $1 billion capital operations and acquisitions and strategic partnerships.
* **Acquisitions and Divestitures:** Key contributor in numerous large divestitures and acquisition evaluations and transaction closings totaling more than $10 billion.

**Chesapeake Energy Corporation**

LAND MANAGER 01 2011– 11 2014

Chesapeake is focused on discovering and responsibly developing leading positions in top United States oil and gas plays.

* **Operations:** Led asset team through project operations and execution of $2 billion capital programs.
* **Transactions:** Coordinated transition teams with multiple buyers in divestitures totaling over $3 billion.

**PostRock Energy Corporation**

LAND MANAGER 03 2008– 01 2011

PostRock was an oil and gas operator in multiple geographical and geological areas in the United States. It faced numerous challenges in 2008 and was ultimately dissolved.

* **Problem Solving:** Managed department through corporate restructuring and transformation. Contributed creative solutions to navigate company during challenging obstacles.
* **Due Diligence:** Conducted due diligence and asset integration on multiple acquisitions and divestitures.

Early Career

Chesapeake Energy Corporation

LANDMAN 06 2006– 03-2008

Entrusted with area of responsibility to build asset base and execute operations for development.

Burlington Resources Oil & Gas LP

LANDMAN 06 2005– 06 2006

Developed assets for defined area. Company merged with ConocoPhillips Company.

Vernon L. Smith & Associates, Inc.

LANDMAN 09 2003– 06 2005

Worked during university studies in conducting research of land ownership in courthouse records and conducted transactions with numerous landowners.

Education

Executive MBA 2023

QUANTIC SCHOOL OF BUSINESS AND TECHNOLOGY

Bachelor of Business Administration – Energy Management 2005

UNIVERSITY OF OKLAHOMA

Professional Development

Labored in oil and gas field operations, in the construction of pipelines, well sites, and saltwater disposal installations. Formulated and taught classes for learning Spanish and English. Minor degree concentration in Management Information Systems.

Activities / Interests and Volunteer Efforts

Certified Professional Landman and active leader in the American Association of Professional Landmen. Founder and leader/advisor of organizations within The Salvation Army. Lived in Chile for church mission work and proficient in Spanish. Presenter at education conferences for AAPL, NALTA, NADOA, OCAPL, OCAPLTA, PALTA, HAPL, TAPL, TALTA, PPDM, Alabama Oil and Gas Board.

AAPL Service

* Member since 2002; CPL since 2010 - #54167
* Assistant Chair and Chair for Technology Committee – 2021 to 2024
* Chair and Past Chair for Education Development Committee – 2019 to 2021
* Assistant Chair, Chair, and Past Chair for Forms Committee – 2017 to 2020
* Member of Field Landman Services Committee – 2022 to 2025
* Member of Annual Meeting Committee – 2019 to 2021
* Member of Policy and Bylaws Committee – 2015 to 2018
* Nominated by peers and past presidents for executive committee – 2019, 2020, 2021, 2022