

**Lifetime Achievement Award Nomination  
Cynthia D. Perdue**

On behalf of Steptoe & Johnson PLLC, I would like to nominate Cindy Perdue for the AAPL's Lifetime Achievement Award. As you may know, Cindy has been an active participant in the industry since 1981 and became a Certified Professional Landman in 1994. A trailblazer in her own right, Cindy was one of the first, if not the first, female to receive the CPL certification in the Appalachian Basin.

Over the last 13 years, it has been my pleasure to work with Cindy as Manager, Mineral Services for Steptoe & Johnson. During her tenure, Cindy has exhibited extensive expertise in managing due diligence teams and coordinating data room activities for mineral acquisitions and divestitures. She also serves as a liaison with landmen organizations both at the local and national levels.

Prior to assuming the position of Manager, Mineral Services, Cindy was Director of Land Administration and later an Independent Landman for a major oil and natural gas producer in the Appalachian Basin. She managed an asset portfolio for lease holdings in excess of three million acres by directing land administration functions, including the evaluation and implementation of land management systems.

**Demonstrated Leadership and Contribution to Industry:**

Cindy has dedicated her entire professional career to the oil and gas industry, beginning as a land clerk and rising to the level of Director at a major E&P company. A quick look at her work history demonstrates her growth in the industry, as well as her leadership capabilities.

**2008 — Present**                      Manager, Mineral Services  
Steptoe & Johnson PLLC  
Charleston, West Virginia

Responsible for coordinating and performing conventional and Marcellus/Utica due diligence for a multimillion-dollar oil and gas asset acquisitions, as well as data room organization and management of land, financial, and production records for a large-scale oil and gas divestitures. Duties also include client interaction and business development activities.

**2005 — 2007**                      Independent Landman  
Equitable Production Company (EQT Corporation)  
Charleston, West Virginia

Provided land consulting services in conjunction with oil and gas divestitures and data room set up.

**1997 — 2004**                      Director, Land Administration  
Equitable Production Company/Statoil Energy, Inc.  
Charleston, West Virginia

**Lifetime Achievement Award Nomination  
Cynthia D. Perdue**

Directed company and contract land staff responsible for all land administration functions associated with both the production and midstream assets. Maintained corporate acreage base of over three million oil and gas acres and 12,000+/- wells, including determining divisions of interest, payment of delay rentals and royalties, and management of the lease renewal program. Served in a lead capacity on acquisitions and divestitures. Coordinated farmout and joint venture participation. Consulted on the purchase and implementation of land management and document imaging systems.

**1985 —1997**                      Staff Landman/Land Representative  
Columbia Natural Resources, Inc.  
Charleston, West Virginia

Negotiated and drafted farmouts, joint ventures, and various land contracts. Developed marketing strategy for sale of marginal wells, conducted well trades, and facilitated land requirements for pipeline relocations.

**1979 —1984**                      Land Clerk  
Columbia Gas Transmission Corporation  
Charleston, West Virginia

Provided support for land and gas procurement activities.

### **Integrity**

Cindy is well known in the industry, including most of AAPL's leadership. Her reputation is sterling, she is trustworthy, honest and fair in how she approaches her personal life and her professional responsibilities. Also, those that know Cindy professionally have observed her exhibit these traits not only in her internal dealings within the organizations she has worked but also in how she has approached third parties with whom she is dealing or negotiating. She is known as a person of her word. I am confident that those within the AAPL's leadership and membership ranks that know Cindy can also attest firsthand to her integrity and professionalism.

### **Contribution to Profession**

Throughout her career, Cindy has been an active member in many industry organizations, working tirelessly to advance the profession and mentor those who follow in her footsteps.

- (1987-Present) American Association of Professional Landmen
  - Chair, Legislative & Regulatory Committee (2013-2014)
  - Assistant Chair, Legislative & Regulatory Committee (2012-2013)
  - Committee Member, Legislative & Regulatory Committee NAPE Ambassador (2011-2012)
- (1987-Present) Michael Late Benedum Chapter of AAPL

**Lifetime Achievement Award Nomination  
Cynthia D. Perdue**

- Past Chapter Treasurer and Secretary
- Former Committee Member, various committees
- Member
- (1987-Present) Northern Appalachian Landman's Association
- Member(2010-Present) Appalachian Association of Professional Landmen
  - Member
  - EMLF Liaison
  - Cindy is also committed to the AAPL's diversity, equity and inclusion efforts (DEI) and has worked informally to assist in DEI educational initiatives at various AAPL levels.
- (1980s-Present) Energy & Mineral Law Foundation
  - Trustee
  - Past Chairman Landman's Subcommittee

**Contribution to Community**

Anyone who knows Cindy, knows that she is not only the ultimate professional, but also a caring and compassionate person who gives her time to support those in need. Here are a few examples of Cindy's sense of civic responsibility:

Through her church, she supports the Manna Meal program by providing homemade cookies weekly. The Manna Meal program in Charleston, West Virginia, supplies food to the homeless 365 days per year, serving as many as 400 people each day well balanced nutritious meals.

Cindy also supports local charities such as the Sojourners Shelter for Homeless Women, which she supports by purchasing and donating clothing; and Covenant House, which she supports by collecting and distributing toiletries for homeless individuals to use.