

## Ryan M. Fitzgerald

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### PROFESSIONAL SKILLS

- Strong negotiation skills and ability to achieve high performance goals in a timely fashion
- Highly motivated self-starter with an extreme attention to detail
- Relationship builder with oil and gas industry leaders to facilitate partnering and trade opportunities.
- Experience leading teams of landmen on acquisition, divestiture, and title projects
- Strong working knowledge of Google Suite & Google Cloud, Quorum (QLS), Peloton (LandView), MS Office (Excel, Power Point, Word, Access, Outlook)

### PROFESSIONAL EXPERIENCE

#### **CEO, Co-Founder, GreenFlare, Inc. – NG Digital Mitigation, BTC Mining** **2021—Present**

- Sourced, negotiated, and secured sites for multiple bitcoin mining skids in the DJ and PRB Basin
- Created from the ground up a new business model surrounding “digital flare mitigation” creating an ESG opportunity for oil companies and moving computing power to the oil field
- Secured financing for ten sites for GreenFlare and the future of bitcoin mining using wasted or stranded gas, providing new energy markets for operators where none existed previously

#### **Owner, CPL, Fitzgerald Capital, Inc. – Land Consulting Services** **2014 – Present**

- **Finley Resources Inc.** – Assisted in managing a due diligence team of 7 for the acquisition of a \$130MM asset in the Uintah Basin. Conducted post-acquisition, curative work, and drafting of pooling declarations for this asset. Created cloud database used in the purchase of asset allowing seamless integration between landmen, attorneys, buyer, and seller.
- **Whiting Petroleum Corp.** – Assisted in managing a highly experienced team of 5 landmen on due diligence for the acquisition of assets in ND/MT (Bakken & Three Forks)
- **Invenergy** – lead team of landmen on title research and securing title assurance for 100k acre wind farm in eastern NM and west TX. Created and maintained cloud database for this project.
- **Badlands Energy Inc.** – Negotiated OGL’s, SUA’s, ROW’s, and development agreements for a multi-well drilling program in the Uintah Basin, UT. Timely delivered drill ready projects in coordination with other company exploration teams.
- **Badlands Energy Inc.** - Mineral records search, title curative, leasing, A&D, permitting, landowner liaison, valuations, notifications, lease analysis, headed conversion of land data systems from Excaliber to BOLO.
- **SM Energy** - Enterprise level data conversion and lease audit/ analysis for 2,000 land files (areas include TX and OK). Familiarity with SM land data system.
- **Bonanza Creek/ EnerQuest** – lead due diligence team on the acquisition of assets in the Mid-Continent. Due diligence work ranging from assets between \$50MM - \$100MM.
- **Earthstone Energy Inc.** - Due Diligence, judgements, liens, pending actions in Gonzales, Fayette, Zapata, LaSalle, Burlison, Milam, and Grayson Counties, TX.
- **Robles Oil and Gas** - Conducted due diligence on asset purchase of \$50MM in CA (LA Basin) between Robles Oil & Gas and OXY

#### **Land Consultant, Vecta Oil & Gas Ltd., Lakewood CO.** **2011 – 2014**

- Lead acquisitions in approved lease plays throughout the Powder River Basin.
- Responsible for drafting and negotiating oil and gas leases, farmin/farmout agreements, joint operating agreements and other land agreements.
- Assisted in the development and implementation of lease strategies for areas of interest.
- Conducted due diligence pertaining to the acquisition of state units.

- Ran title from patent to present on Fee, Federal, and State tracts then generated ownership reports used in the acquiring of mineral rights.
- Attended state and federal lease auctions and bid on tracts of land for our company.

**Land Consultant, Winter Ridge Energy, Denver CO.**

**2008 (Summer)**

- Assisted in preparation of, distribution, and tracking of joint operating agreements associated with 500 partners covering 67 wells in the southern Powder River Basin pertinent to the proper distribution of revenues for these wells.
- Negotiated leases and agreements with property owners and mineral owners via telephone as well as in person.
- Conducted searches of public records; generated initial land ownership reports and mineral ownership plats per requested areas.

**Land Assistant, Gneiss Corporation LLC, Denver, CO.**

**2007 (Summer)**

- Created databases for oil & gas firms that was used in the selling of and acquisitions of mineral rights. Largest database created reflected overriding royalty rights, net revenue interests, mineral ownership, and land ownership for 270,000 acres.

**OTHER EMPLOYMENT:**

**Derivatives Broker, Charles Schwab, Englewood CO.**

**2010 – 2011**

- Communicated daily with clients concerning portfolio allocation, account features or restrictions, fund selections, tax codes, and other plan questions.
- Responsible for executing between 10 -20 unsolicited trades per day for clients with various investment objectives.
- Conducted quick and efficient research on equities, bonds, annuities, mutual funds, and other investments.
- Provided trade support and acted as a client liaison between advisors, administration scheduling, and other departments.
- Lead trading team in various meetings relating derivatives trading and other types of alternative investment strategies.

**Financial Advisor, AXA Advisors, Highlands Ranch CO.**

**2009 – 2010**

- Organized clients investments using a wide range of financial planning vehicles such as IRA's, Brokerage accounts, SEP plans, SIMPLE IRA plans, 403(b)'s, 529's, annuities, and life insurance.
- Responsible for generating business with prospective clients via personal meetings, phone conversations, mailers, and email.
- Work closely with district/branch managers and our producer team to discuss strategies to ensure that our team fulfilled our goals on a weekly basis.
- Solely responsible for the coordination of administrative tasks for my personal business. This includes setting up databases to track progress, closely following market movements, keeping up to date with compliance, and maintaining pertinent information on my clients.

**ORGANIZATIONS/ LICENSES/ CERTIFICATIONS**

- Certified Professional Landman, (CPL), American Association Professional Landman (AAPL)
- Member of Denver Association of Professional Landmen (DAPL)
- DAPL Golf Committee - 2012, 2013, DAPL Trap Shoot - 2015
- Rocky Mountain Mineral Law Foundation Attendee (RMMLF)
- RMIE (Rocky Mountain Information Exchange) , Co-Chair
- FINRA Series 7, Series 66 licenses (Licensed Broker/ Investment advisor) - Inactive
- Denver Bridge Project – (Volunteer) University of Denver, Networking Mentor, 2016

**EDUCATION/ HONORS/ AWARDS**

- Bachelor of Science, Finance. Philosophy Minor
- W.P. Carey School of Business, Arizona State University, Tempe Arizona, 2009
- Executive Board Member of the Financial Management Association (FMA - ASU)