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# KEVIN R. MCNALLY, CPL

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## LEADERSHIP EXPERIENCE

LAND ADMINISTRATION MANAGER — AMERICAS COMMERCIAL & LAND  
CHEVRON U.S.A. INC. — OCT. 2020-PRESENT (HOUSTON, TX)

Providing strategic leadership to an organization of approx. 60 Land Administration professionals located in Houston and Denver. This organization is responsible for analyzing and curing title requirements, establishing and maintaining producing property ownership for all properties/wells in our U.S. business units, and managing our Land system of record (QLS) including 10k acreage reporting, sophisticated agreement querying/analysis, SOX reporting, etc. Key member/leader of Land integration efforts for Noble Energy and PDC Energy Acquisitions.

LAND AREA MANAGER — PERMIAN BASIN ASSET DEVELOPMENT  
CHEVRON U.S.A. INC. — JUL. 2018-OCT. 2020 (HOUSTON, TX)

Managed a land team of 27 employees responsible for all aspects of Land deliverables necessary for company-operated development across the entire Permian Basin. This included trades, acquisitions, leasing, title, unitization/pooling, Joint Operating Agreements, surface use agreements, rights-of-way, etc. Key department accomplishments included: (1) Managing a 20-rig drilling program that represented 25% of Chevron's worldwide capital spend, (2) Closed transactions that increased portfolio NPV by over \$2B, (3) Significant improvement in alignment between Asset Development Teams and Business Development.

LAND MANAGER — SAN JOAQUIN VALLEY  
CHEVRON U.S.A. INC. — AUG. 2014-JUL. 2018 (BAKERSFIELD, CA)

Led the Land department through significant organizational change including the transition from 10 rigs to 4 rigs, two first-time Land supervisors replacing two experienced Land supervisors, one-half of the landmen with less than 3 years of experience, and a 20% headcount reduction. During this period of extensive change, maintained department unity and led our efforts to complete key third-party deals, achieve new process efficiencies, and grow Land's contribution to and involvement with portfolio strategy.

LAND TEAM LEAD - DELAWARE BASIN BASE OPERATIONS, PERMIAN ASSET  
DEVELOPMENT, AND SOUTH TEXAS/OKLAHOMA/PANHANDLE

CHEVRON U.S.A. INC. — DEC. 2008-AUG. 2014 (MIDLAND AND HOUSTON, TX)

Led a land team comprised of eight employees, ranging from new hires to 30+ years of experience, in the delivery of Land requirements for drilling programs in SE New Mexico and the Texas Delaware Basin as well as third-party deal activity including farmouts, leases, swaps, JOAs, pooled units, etc. Led the land team's contributions to drilling, recompletion, and P&A programs in South Texas, Oklahoma, and the Panhandle of Texas including title curative, surface use agreements, JOAs, agreement amendments, and litigation support.

## LARGE TRANSACTION EXPERIENCE

### JOINT DEVELOPMENT AGREEMENT - DELAWARE BASIN

Key member of the negotiating and drafting team that executed a unique agreement covering over 100,000 acres, significant capital investment across several years, and multiple provisions designed to drive alignment including Joint Technical Team meetings, an annual Budget Committee, and strong non-consent penalties. Personally negotiated and drafted a Surface Use Agreement with a contentious surface owner critical to accessing this acreage.

### CHESAPEAKE – PERMIAN NEW MEXICO ACQUISITION

Led the team of landmen responsible for reviewing the data room, evaluating Chesapeake's land position and associated contracts, and presenting our findings to management which resulted in acquisition approval of 246,000 net acres and 7,000 boed of existing production.

## LANDMAN EXPERIENCE

### PERMIAN ASSET DEVELOPMENT AND SOUTH TEXAS

CHEVRON U.S.A. INC. — DEC. 2004-DEC. 2008

Contributed to the negotiation and drafting of two, complex landowner settlement agreements. Negotiated and drafted a Lease Line Drilling agreement and the associated pooled units and JOAs with an offset operator. Issued land clearance memos and obtained necessary Land agreements and title curative for drilling on Federal, State and private acreage in New Mexico and Texas. Worked with IT to design and implement an automated down-well notification system to protect against loss of lease from cessation of production.

## CERTIFICATION AND ASSOCIATIONS

American Association of Professional Landmen –Certified Professional Landman  
Certification Chairman for AAPL – 2020/21 and 2023/24  
Bakersfield Association of Professional Landmen — President for 2017/18 and V.P. of Meetings  
& Education for 2016/17  
Member of HAPL

## EDUCATION

UNIVERSITY OF OKLAHOMA, NORMAN, OK

B.B.A. ENERGY MANAGEMENT, MINOR IN FINANCE — 2004

William M. Majors Scholastic Achievement Award - top graduate in program