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# Ryan L. Fairbanks, RPL

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[www.linkedin.com/in/ryan-fairbanks-landman/](http://www.linkedin.com/in/ryan-fairbanks-landman/)

## SKILLS

I am a community-minded, family man who specializes in project management, contract negotiations, and research. I like working with people, pursuing lifelong education, and giving small group presentations. I demand the highest ethics from myself and those I train.

## EXPERIENCE

### **R&B Capital Corp., Colorado/Utah** - *Independent Landman (owner/operator)*

OCTOBER 2011 - PRESENT

- Leasing & Right-of-Way Agent (surface & mineral)
- Negotiations, conflict resolution between mineral//surface owners and clients
- Supervised multiple projects simultaneously, coordinating work-load and priority
- Scheduled work assignments for other independent contractors

### **Rocky Mountain Tub & Shower, Inc., Utah/Colorado** - *Owner/Operator*

AUGUST 2009 - OCTOBER 2011

- General Manager - Hiring, Training, Marketing, Inventory & Purchasing
- Demolition, Construction, and Installation
- Scheduled appointments, service calls, & installations

### **LandPro, Inc., Uintah/Duchesne County, Utah** - *Independent Landman (contractor)*

MARCH 2004 - AUGUST 2009

- Leasing & Right-of-Way Agent (surface & mineral)
- Negotiations, conflict resolution between mineral/surface owners and clients
- Transformed small, multi-duty teams into compartmentalized, skills-specific teams

## EDUCATION

### **Colorado Technical University, Online** -

APRIL 2009 - NOVEMBER 2009

BS Student in Business Administration

### **College of Eastern Utah** -

1991 - 1998

Associate of Arts Degree

## ADDITIONAL EXPERIENCE & CERTIFICATIONS

- AAPL, Registered Petroleum Landman - October 2019 (ID: 104057) [www.landman.org](http://www.landman.org)
- Presenter at Broker College and UB TECH Petroleum Technology Program
- Experienced in Microsoft Office Suite, Google Docs, Google Sheets & multiple database software programs
- Volunteer with Uintah Arts Council and Outlaw Trail Theater since 1997