



Jim Samuel **Principal, Capitol Integrity Group**



Jim is a trusted strategist, large-scale issues leader, coalition-builder and advisor to top executives with nearly thirty years' experience cultivating, improving and strengthening legislative, policy and economic development relationships in both the public and private sectors. Over the course of his career, Jim has successfully developed and driven policy and legislative initiatives in the areas of energy, natural resources, economic development, infrastructure, manufacturing, workers' compensation and taxation. Jim remains committed to improving Ohio's business and industry environment.

Prior to the founding of CIG, Jim served in the public sector under two Ohio governors, including as the governor's business & industry advisor and liaison to Ohio's business community. Overseeing policy development of seven cabinet agencies including the Public Utilities Commission, the departments of Development, Transportation, Taxation, Agriculture, the Bureau of Workers' Compensation, the Ohio Industrial Commission, as well two stand-alone commissions: the Ohio Turnpike Commission and the Ohio Expo Commission, Jim was responsible for policy review, assessment, and short and long range policy guidance to the governor. Jim served as a key broker and strategist of private business and legislative support for tort reform, workers' compensation reforms and the most sweeping tax reform package in Ohio's history. Jim worked on numerous energy policy matters, including energy security and the response to the 2003 Northeast blackout. Jim was the administration lead for the 2005 Base Realignment and Closure process and worked closely with the Lt. Governor/development director to achieve economic improvements including creation of the Ohio Jobs Cabinet, 2004 Jobs Bill and the Ohio Business Development Coalition.

Ohio Water Partnership
Executive Director - Current

Ohio Wildlife Council
Current Member*

The Nature Conservancy
Member Ohio Board of Trustees

Leadership Adams
2015 Graduate / Alumni

"An Analysis of the Economic Potential for Shale Formation in Ohio"
Strategic Advisor

Crain's Cleveland Business Energy Report - Ohio Shale Industry
Past Writer/Contributor

"Driving Ohio's Prosperity" Automotive/Manufacturing Strategy Report
Co-Author/Contributor

Columbus Chamber of Commerce Government Affairs Steering Committee
Past Vice-Chair

Clean Ohio Council
Past Member*

Ohio League of Conservation Voters
Board of Directors
Past Member

Submerged Lands Advisory Council
Past Member*

** Gubernatorial Appointment*

Earlier, Jim served as deputy administrator and director of corporate affairs at the Ohio Bureau of Workers' Compensation, part of a select team that transformed the largest single-line insurer with \$22 billion in assets from the "Silent Killer of Jobs" to an internationally-renowned managed care model. Jim also served in leadership roles at the Department of Development and the Ohio Department of Insurance.

Jim has been an active participant in Ohio's academic and research arenas. He was appointed Fellow to Ohio State University's Ohio Manufacturing Institute in 2016 and was a Fellow at Levin College of Urban Affairs - Energy Policy Center at Cleveland State University. Jim was a co-author of a comprehensive automotive/manufacturing policy report outlining current and future growth of Ohio's auto manufacturing industry and served as a strategic advisor and contributor for a comprehensive state report evaluating growth models and potential for development of Ohio's shale industry. Jim was a founding board member of the Nemaquin Energy Institute, involving companies, academics and officials in an effort to discuss coordinated, thoughtful development of a newly-emerging industry sweeping through the tri-state region. Jim also contributed for Crain's Cleveland Business Energy Report providing industry updates and commentary on the intersection between shale development and public policy.

Native of Northeast Ohio, Jim began his career working in the family print shop in downtown Cleveland. Jim graduated from The Ohio State University and received an Honorable Discharge from the United States Air Force. He and his wife, Heidi, have two children and split their time between Columbus and Lynx, Ohio. They are members of St. Catharine Church in Columbus and Holy Trinity Church in West Union, Ohio. Jim is an active sportsman, waterfowl hunter and advocate on issues related to outdoor sporting, natural resources conservation and youth ice hockey.