

William E. (Bill) Hackett, CPL

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Energy Land Management

Oil & Gas Exploration and Production / Renewable Energy Development / Land Management / Lease Acquisition / Title Curative / Due Diligence Analysis / New Mexico Notary Public / Database Administration / Program & Project Management

OIL & GAS EXPLORATION / PRODUCTION and RENEWABLE ENERGY DEVELOPMENT

Managing Member, WCM Resources LLC - Denver, CO / Midland, TX / Santa Fe, NM – (2009 to Current)

Managing Member, NMDD LLC d/b/a Portal2Energy - Santa Fe, NM - (2016 to Current)

I provide/oversee remote/onsite broad spectrum land management services involving fee, state, tribal and federal lands for client companies active in the following areas: Permian Basin (Midland and Delaware Basins); San Juan Basin (La Plata, Archuleta, Montezuma Counties and San Juan, Rio Arriba, Sandoval Counties); Denver Julesburg Basin (Elbert, Arapahoe, Logan, Morgan and Weld Counties); Piceance Basin (Mesa, Garfield Counties), Powder River Basin (Converse, Johnson, Campbell, Natrona, Goshen, Laramie Counties). Additionally, I conduct Acquisition & Divestiture due diligence review/reporting of Pooling Agreements, Unitization Agreements, JOA's, AIM's, PSA's, F/I & F/O Agreements and OGL's; title curative for drilling and division order title opinions and GIS mapping/database management.

As Manager for Portal2Energy, I am actively involved in supporting the development of renewable energy projects located in the San Juan Basin of New Mexico (private, BLM and tribal lands), Santa Fe and Luna Counties New Mexico (private land) as well locations in Nebraska, Kansas and Texas.

Land Manager, Walker Exploration Inc., Enid, OK – (1982 to 1985)

As an equity partner in this firm I had responsibility for all land and legal matters involving lease acquisition, contract negotiations, title curative matters, compliance with local & state regulatory agencies and investor relations for exploration and production in OK, TX and LA.

District Landman, Andover Oil Company, Tulsa, OK – (1980 to 1982)

I joined Andover Oil Company in Tulsa, OK, an aggressive independent company, as a key member of the exploration & production management team. While in this position, I was instrumental in:

Developing strategic mid-term and long-term corporate goals regarding land/lease acquisition budgets; Cultivating, fostering and maintaining relations for institutional and private investors;
Providing expert testimony for forced pooling, increased density and location exception actions filed with the Oklahoma Corporation Commission and Texas Railroad Commission; and overseeing the day-to-day management and motivation of in-house administrative staff (legal and division order departments) and field personnel in several remote locations including East and West Texas, Louisiana and Oklahoma.

Landman, ARCO Oil & Gas, Midland, TX – (1979 to 1980)

After graduating from the University of Oklahoma with a BBA in Petroleum Land Management, I began my initial career as a member of the Permian Basin exploration team with ARCO Oil & Gas in Midland, TX. My responsibilities included:

Negotiating terms of lease agreements with mineral owners;
Participating in lease auctions with the BLM (Santa Fe, NM) and the University of Texas (Austin, TX); Preparing and reviewing development proposals (Joint Operating Agreements (farm-in and farm-out));
Reviewing and approving drilling and division order title opinions & curative matters; and Negotiating surface usage agreements for drill sites and pipelines

In-house Landman, W. R. Gray & Associates, Oklahoma City, OK – (1978 to 1979)

While in college I learned about surface and mineral interests during an internship with W.R. Gray and Associates in Oklahoma City, OK. I worked in the field conducting research of mineral ownership from county courthouse records and working with abstract companies. I also worked in the OKC office as an assistant to the firm's principals with responsibilities of:

Assimilating weekly reports of mineral ownerships, leasing activity and expenditures for multiple projects; and
Reviewing preliminary title opinions and obtaining curative documentation from the appropriate parties.

Summer Intern of Rocky Mountain E & P, Mobil Oil Corp., Denver, CO – (Summer 1978)

During the summer prior to my senior year in college I worked as an intern for Mobil Oil Corporation in Denver, CO. In this job I learned of the internal workings of a major oil company and participated in the division order/revenue department where I worked with producing, shut-in and non-producing properties located in the Rocky Mountain region. I also participated in onsite courthouse searches of mineral ownership and leasing activities in Central Utah. Mobil Oil granted me a full scholarship for my senior year of college.

REAL ESTATE INFORMATION AND FINANCIAL SERVICES

Member/Project Manager - RR Partners, LLC – (2002 to 2009)

I developed the core business model; structured licensing/franchise systems, operational processes/systems and managed the initial deployment to provide real estate sales / marketing and mortgage lending services for buyers and sellers of residential real estate along the Front Range of Colorado. Licensed in Colorado as Managing Broker since 2003 with responsibility for maintaining and archiving data for all real estate transactions of the firm.

Regional Project Manager - LandAmerica Financial Group – (1998 to 2001)

Regional leadership responsibility for Y2K preparation for business operations in the NW Region. Utilizing project management & documentation techniques, coordinated activities with regional IT department teams for manual systems as back-up to automated systems in title, escrow accounting and underwriting departments. Organized and led team meetings with functional managers of title, escrow and underwriting for the preparation and delivery of printed operations manuals.

Led diverse team in successful software skills assessment and online training program; organized and deployed “best practices” process flow evaluation; and served as primary interface for meetings with software development team, end-users and operational managers in the development of an enterprise-wide, proprietary, browser-based software application to over 1,200 end-users in seven states.

Regional Manager - Landata, Inc. – (1996 to 1998)

President of Landata, Inc. of the Rocky Mountains and Western District Manager for Landata Group, Inc., both affiliates of Stewart Information Services Corporation. While with Landata, had bottom line P&L responsibility for proprietary software product sales, configuration and installation; hardware and LAN/WAN infrastructure assessment; and customer service/call center support. Provided consultative services to private and public (governmental) prospects and clients.

OPERATIONAL MANAGEMENT IN REAL ESTATE INFORMATION SERVICES – (1986 to 1996)

Chief Operating Officer, Stewart Title of Denver, Denver, CO
National Agency Network Manager, Chicago Title & Trust, Dallas, TX President &
Chief Operating Officer, Commonwealth Land Title, Fort Worth, TX Vice President &
Gulf Coast Manager, Tigor Title Insurance, Houston, TX Vice President & Agency
Manager TX / OK, Tigor Title Insurance, Dallas, TX

EDUCATION

Degree: Bachelor of Business Administration – July 1979 University of Oklahoma, Norman Campus
Major: Petroleum Land Management

PROFESSIONAL INVOLVEMENT

While serving in these professional roles, I have been an active member of, and held leadership positions for industry (National Board of Directors, Public Lands and Access Committee Chairman and Chairman of the Santa Fe Land Institute for the American Association of Professional Landmen, American Land Title Association, Houston Metro Title Association, Tarrant County Title Association, and SKLD.

I currently reside in Santa Fe, NM with my wife, Cathy. My hobbies/activities include being Grandpa to Dominic and Sophia, snow skiing, mountain biking, golf, cooking and overseeing my family's producing mineral interests in OK, TX and LA.

References available upon request.