

WILLIAM F. O'NEAL, CPL

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PROFESSIONAL SKILLS

Proven Certified Professional Landman with 18 years of related experience, currently focused in Gulf Coast Texas and Louisiana, with additional work history in nine states comprising the most active shale plays in the US. Recent highlights include oversight of multiple PSA negotiations and due diligence for both acquisition and divestiture purposes of producing fields across Louisiana and Texas, project management of a 500 square mile 3D shoot covering State, Federal, and corporate land ownership, and surface management of over 18,000 acres of coastal marsh lands. Competent in all skills related to the development, preparation, and management of land assets for exploration purposes. Exceptional communication skills with the ability to forge interactive business relationships with individuals at all professional levels. Poised to contribute in a professional environment where I can provide value and assist in fueling long-term success.

EMPLOYMENT

June 2013– Present

Castex Energy, Inc.

Houston, TX

Vice President - Land

- Business Development focusing on Louisiana and Texas, handling A&D transactions, along with Joint Venture Negotiations.
- Review and approval of PSA, JOA, forms of lease, assignments and all other land and BD related agreements
- Management of land and land administration staff and implementation of management software and inner department processes.
- Responsible for report creation for quarterly board meetings.
- Land Manager for Castex Lafourche LP overseeing 18,000 acres of coastal marshlands. Handled marsh remediation, surface activities, 3rd party lessee negotiations, and governmental affairs for landowner organizations.
- Oversight of land services and seismic companies responsible for a 500 square mile 3D shoot totaling \$60 million in cost.
- Contract negotiations for a \$350 Million Participation Agreement with a private equity firm.

June 2006 – June 2013

Mark A. O'Neal & Associates, Inc.

Baton Rouge, LA.

Regional Land Manager/Business Development Lead

- Build Land Department Records such as Leasehold Inventory using ILandman, Filebound, SharePoint, etc.
- Report directly to Vice President of Land and assist with Special Projects
- Handle daily Division Order/Lease Records maintenance and coordinate with offsite Accounting
- Direct Leasing, Acreage Swaps/trades, property acquisitions and divestitures, area of mutual interests agreements, Surface Use Agreements, Rights-of-Way, Easements, Title clearance for drilling and related curative activities for all phases of the EP process.
- Interface with Joint Venture Industry Partners as well as internal and external service providers to facilitate drilling development program plans and Reserve Base Lending operations.
- Successful supervision of Field brokers in multiple offices for multiple clients.

- Participation in oil and gas regulatory applications and hearings.
- Enact effective working relationships with surface owners, land brokers, legal, legislative and regulatory agencies.

June 2004 – June 2006

Petro-Hunt LLC

Dallas, TX.

Landman

- Directed the timely acquisition of all lease blocks on geological prospects and assuring maximum efficiency by both internal and external personnel in the Permian Basin.
- Liaison between Field office and Headquarters on all aspects of Land Progression.
- Perform as a negotiator for the energy business on farmins/farmouts, test promotions, lease acquisition rights-of-way, and damage matters as directed.
- Maintenance of all Land Records and responsible for the transition into the Lease Administration department.

Selected Accomplishments in Unconventional/Horizontal Drilling Projects

Paradox Basin, Colorado

- Successfully managing field brokers in the lease acquisition and associated title research of nearly 20 mineral acres under the allotted cost budgeted within the AFE.

Permian Basin, West Texas

- Personal acquisition 67,000 net mineral acres of fee mineral leasehold within a 15 month time period ; average cost of less than 100.00 dollars per acre including brokerage costs.

Haynesville Shale, Louisiana

- Creation and management of an office of up to 60 field landman while overseeing the execution of Abstract Title Curative, Leasing and Due Diligence during the height of the Haynesville Shale activity.

Marcellus Shale, Northeastern Pennsylvania

- Successful oversight, creation, and management of a 40-person office responsible for transitioning due to another brokerage firm mid project. Duties include immediate production of abstracts, leasing, and title while keeping pace with a four rig drilling program.

EDUCATION

1998-2003

Louisiana State University

Baton Rouge, LA

- Bachelor of Arts and Science, English

Certified Professional Landman

PLM Certification

AAPL Member

2004-Present

HAPL Board of Directors, HAPL committee chairman

2015-Present

Louisiana Landowners Association Director and Executive Committee

2016-Present